



PRIVATE JET SERVICES

2021 MEMBERSHIP PROGRAM





PJS is the largest aviation consultancy in North America

A privately-held, debt-free company with consistent ownership and management since 2003

North America's First Carbon Neutral Private Aviation Company

Core Markets: Corporate Travel, Personal Travel, Professional Sports, Government, Collegiate Sports, Live Entertainment Touring, Board Member Movements

Notable Clientele: Arianespace, National Aeronautics and Space Administration, Rolls-Royce Deutschland LTD, Twitch

Fiscally responsible and stable business history as confirmed by 10+ years of audited financial statements

OUR COMPANY

Private Jet Services (PJS) exists to streamline and elevate air travel logistics.

PJS was built on a passion for flying. As a leader in the private aviation industry since 2003, our clients are those whose travel is truly “mission critical.” Our global clientele includes government agencies, professional and collegiate sport teams, multinational corporations, as well as some of the world’s most recognizable entrepreneurs, entertainers, and ultra high-net-worth individuals.

Private Jet Services is a privately held company. Unlike most aviation companies, PJS is not held in a private equity fund which often demands profits at the detriment of services. PJS has been profitable and debt-free since its inception, and is consistently ranked on the Inc. 5000 list with 136% growth over the past three years.





WHO FLIES PJS

Private Jet Services has a vast client base that stretches throughout the sports, entertainment, corporate and government industries. Since its founding in 2003, PJS has supported recording artists such as Lady Gaga, U2, The Rolling Stones, Maroon 5, Beyoncé,

Guns N' Roses and Fleetwood Mac, along with multiple professional and NCAA athletic teams. Together, our clients have won an impressive number of awards and trophies, demonstrating that the world's best choose PJS.

Our clients in the music & entertainment industry have won:

- 138** American Music Awards
- 171** Billboard Music Awards
- 238** Grammy Awards
- 9** Country Music Awards
- 5** Golden Globes Awards
- 15** Rock and Roll Hall of Fame Inductees
- 162** MTV VMAs

Our sports team clients are champions in their respective disciplines. These teams have won:

- 52** Stanley Cup Championships
- 28** World Series Championships
- 24** NCAA Baseball Championships
- 40** NCAA Basketball Championships
- 28** NCAA Hockey Championships
- 43** NCAA Football Championships
- 21** MLS Cup Championships

PRIVATE JET SERVICES

PJS MEMBERSHIP



PJS MEMBERSHIP

A MEMBERSHIP BUILT FOR THE “NEW NORMAL”

The PJS Membership has been simplified to fit the needs of our clients. Our experts understand that this new world needs a private aviation program that is simple and straight-forward yet dynamic enough to fit specific, custom needs. PJS has created a single membership with more flexibility and transparency, as well as a larger open-fleet for aircraft supply.

The PJS Membership provides the most mobility in the industry with fixed hourly rates - there are no membership fees, no positioning fees, and no hidden costs. Members receive 365-day support with guaranteed access to aircraft with just 10 hours advanced notice.

We understand private aviation is a tool to save time and reduce the stress of travel. Whether you have a demanding corporate schedule or are heading to your favorite vacation spot, our team strives to make travel plans simple and enjoyable.

Each member of the Private Jet Services team is committed to delivering superior performance measured through service, value and responsiveness.

We believe in proactive and complete communication, thereby allowing our clients to render fully informed decisions about their travel in a timely manner. By implementing secure, convenient and expeditious logistics, we invest ourselves in every detail of our guests' experiences from the initial request until the journey is safely completed.

PJS Membership provides each and every client with a positive aviation experience. Our charge is to ensure that every facet of your travel is executed with keen attention to detail and the highest standards. Backed by the largest assemblage of veteran aviation experts in the industry, flying with PJS is the most intelligent way to fly privately.



MEMBERSHIP BENEFITS

FLEXIBLE PRODUCT OFFERINGS

PJS Membership provides the most flexibility and value within the industry. Priced competitively, PJS offers significant savings when compared to fractional and national jet card programs.

Funds: Membership is tailored to increments of your choice, starting with a minimum deposit of \$150,000

Aircraft Category: Choose from Light, Mid, Super-Mid, and Heavy

PJS Open Fleet: The PJS Open Fleet provides you with aircraft manufactured in the year 2000 or newer, or a 2010 or newer cabin refurbishment

Expiration & Refundability: New Member deposits do not expire, to limit the risk regardless of travel restrictions. In addition, funds on account are refundable, subject to a \$10,000 exit/administration fee.

72 Hour Cancellation Terms: 72 hour cancellation terms on Standard Domestic bookings.

MEMBERS ENJOY

- No Membership Fees. No Interchange Fees. No Management Fees. No Maintenance Fees
- Guaranteed access to Light, Mid, SuperMid, and Heavy aircraft categories for specific travel needs
- 365-day guaranteed access, no blackout dates
- Zero expiration
- 10-hour booking window for standard flights
- 72 hour cancellation terms
- 24/7 Operations Center support
- All-inclusive pricing (except deicing)
- 12-month rate lock
- Ability to choose to be billed on actuals vs estimates

ADDITIONAL PJS CAPABILITIES

ON-DEMAND GROUP TRAVEL

Regardless of the size of the group or the purpose of the flight, PJS can consistently deliver the ideal customized aviation solution. Engaging PJS for Corporate Flight Services allows our clients to focus on what happens on-site, rather than how to get there. PJS facilitates crew rotations within a single calendar day and has the ability to visit territories where commercial lift is extremely limited or unavailable. Your business will benefit from fewer overnight stays, fewer driving hours, and lower direct air transportation costs, coupled with increased employee productivity and comfort. PJS provides compelling value that you can count on.

SHUTTLE

PJS specializes in executive and regional jet services for mission-critical projects that require a superior level of sophistication, service and quality. Whether projects require daily coordination of hundreds of employees from multiple points-of-origin, or a single movement of a high-value team, PJS uses its expertise to make each trip a success.

INCENTIVE TRAVEL

PJS expertly coordinates group flights on VIP and coach configured airliners, resulting in superior planning and execution of travel for groups of all sizes. Guests benefit by extending their experience to include VIP travel days. Enjoy more time at the resort and less time in congested airport terminals by boarding and disembarking through private aviation terminals (FBOs). Check-in time is typically just an hour prior to departure. PJS makes the journey a memorable part of the event with thoughtfully planned themes for inflight catering and entertainment. We ensure every event starts and ends on the highest note, leaving guests with a long lasting, positive impression.

AVIATION CONSULTANCY

The global aviation marketplace is filled with various options and solutions. Private Jet Services offers a unique consultancy approach, leveraging over fifteen years of experience, to chart individualized solutions for each client. We determine the metrics that are most meaningful to each organization for ensuring quality fulfilment while identifying opportunities in the market to challenge suppliers and aggregate purchasing power, thus maximizing the full value of proper travel planning.

The PJS method consistently delivers choice, value and peace of mind for a wide range of scenarios.



PJS AIRCRAFT OPTIONS

LIGHT

Beechjet 400

Citation Encore

CJ1

Citation V

Learjet 35

Phenom 100

Citation Bravo

Citation Encore+, CJ 2/3/4

Citation Ultra

Hawker 400XP

Learjet 40/45/75

SUPER-MID

Challenger 300

Citation 300/350

Falcon 50 series

Gulfstream G200

Hawker 1000

Citation Sovereign

Citation X

Falcon 50EX

Hawker 400

MID

Citation III/VII

Citation Latitude

Falcon 20

Hawker 700

Hawker 800XP/900XP

Lear Jet 60

Phenom 300

Citation Excel

Citation XLS/XLS+

Gulfstream G150

Hawker 800

Learjet 35

Lear Jet 75

Premier 1

HEAVY

Challenger 601

Falcon 7X

Falcon 2000

Gulfstream 650

Global XRS/5000/6000

Legacy 600/650

Challenger 604/605/650

Falcon 900

Gulfstream 450/550

Gulfstream IV-SP/V

Global Express



TRANSATLANTIC TRAVEL

Relax and enjoy the flexibility, transparency and reliability of the PJS Transatlantic Program. With PJS, travelers can depend on 100% guaranteed fixed hourly rates for all transatlantic travel, guaranteed aircraft availability and a 15% round trip discount.

OTHER FEATURES OF THE PROGRAM INCLUDE:

- \$13,300 fixed hourly rate with 15% round trip discount
- International Fees included (Transatlantic hourly rates include all fees)
- Includes deicing, catering, and landing fees
- Guaranteed aircraft availability with 96-hour advanced notice
- No membership fees or annual dues
- Guaranteed minimum of 12 passenger seats
- No interchange fees, deadhead fees or repositioning fees
- Cancel up to 72 hours before departure with no fee

FIXED PRICING WITHOUT ADDITIONAL FEES:

\$15,650 per hour or \$13,300 per hour with 15% round trip discount. Pricing is based on a seven-hour segment minimum and an average of four flight hours per day.

The hours spent on local legs of a trip, either flying within the U.S. or Europe, all qualify toward the pricing discount.

- No International Fees
- No Repositioning Fees
- No Interchange Fees
- No Deicing Fees
- No Catering Fees
- No Landing Fees
- No Deadhead Fees



STRICT PILOT EXPERIENCE REQUIREMENTS

PJS considers pilot experience requirements to be an essential safety tool. Only the most skilled and experienced pilots fly PJS flights. Our pilots' flight hours far exceed the FAA requirements of 1,500 hours.

INDEPENDENT SAFETY EXPERTISE

PJS maintains the advantage of acting independently. Instead of being beholden to a closed fleet of aircraft, we can select only the airlines, aircraft and pilots that meet our stringent qualifications and retention criteria for safety and service. Our fleet network design allows us to mandate far higher quality standards for crew experience, aircraft age, and operator performance, as well as leveraging bulk purchasing advantages across a wide inventory of aircraft.

STRICT STANDARDS

Only a select group of airlines meet PJS' strict standards that include data-driven, non-negotiable markers for clean operating history, aircraft age, liability insurance levels and reliability. Supplier eligibility to fly for PJS is determined by our dedicated safety team through a comprehensive, step-by-step qualification process, field inspections, interviews, references, and FOIA background checks that include both operating and maintenance records.

All aircraft and pilots are pre-vetted using PJS' rigorous requirements with real-time data backed by third party reporting. Relentless analysis and tracking allows PJS to anticipate and avoid potential risks. PJS-approved vendors and their senior management team are required to maintain positive compliance and business positions, free from criminal or civil legal actions and IRS violations.

Eligibility is then independently re-confirmed prior to every flight to ensure previously approved vendors and crew have maintained a clean operating history. PJS' perpetual vetting system ensures that approved vendors constantly meet our standards of exceptional service performance .

THOROUGH VENDOR VETTING

In our experience, exceptional vendors welcome the opportunity to demonstrate their strengths and commitment to their strong safety culture.

Quantitative documentation, in combination with qualitative factors such as service levels and attitude, is crucial to PJS. Indicators gathered first-hand during field visits and interviews, along with service and compliance performance tracking, determines whether a particular vendor qualifies as PJS Certified.

The comprehensive, step-by-step approval process for all PJS Certified vendors, their aircraft and their pilots, is independently re-confirmed prior to each and every flight.





AMERICA'S FIRST CARBON NEUTRAL PRIVATE AVIATION COMPANY

Worldwide air passenger travel is growing faster than innovations in fuel efficiency, with a forecast of 4.6 billion passengers in the year 2020. The industry is making progress with technologies such as fuel additives, cleaner engines, and lighter airframes, but these advancements cannot mitigate the growing carbon emissions produced by aviation. That is why PJS is committed to a reforestation program that will offset 100% of the carbon emissions generated by our flights.



AMERICAN FORESTS
- SINCE 1875 -

In partnership with American Forests, PJS is planting enough trees to sequester all of the carbon emissions released by our clients' flights, making PJS America's First Carbon Neutral Private Aviation Company.

Many PJS clients share our concern for the impact flying has on the environment. Now flyers can travel with greater peace of mind knowing that every PJS flight is carbon neutral.

THE PJS CARBON NEUTRALITY PLEDGE

By planting 79,200 trees to sequester 100% of the carbon emissions resulting from PJS flights, PJS initiates the PJS Carbon Neutrality Pledge. The reforestation program will be reconciled annually to compensate for increased flight activity and ensure that the pledge is honored in perpetuity. Imagine the environmental impact if all airlines and private charter firms were to adopt the PJS Carbon Neutrality Pledge.

WHERE WE ARE PLANTING

A majority of the trees will be planted in the Northern Rockies and Cascades, which have suffered heavy losses of whitebark pine and other five-needle pines from pest infestation, fatal diseases, and intense wildfires. We will also plant trees in the Lake Champlain Basin of Vermont to protect and restore surface waters in the basin and help curb the water pollution from farms that have degraded the lake with algal blooms and high levels of pathogens.







PRIVATE JET SERVICES

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Private Jet Services (PJS) acts as an agent for its clients in negotiating and facilitating transportation with duly licensed Direct Air Carriers. PJS is an agent for Elevate Jet, LLC (FAA# 3LJA9830) and Air Chathams Limited (CAA# AOC26883). PJS is not a Direct Air Carrier and does not operate aircraft.