



ENERGY SERVICES CASE STUDY

THE CHALLENGE: Energy Group Limited, a U.S. energy company, experienced a growth in demand for its oilfield services crews throughout the country. As a result, crews were stretched thin across multiple remote areas, and senior management determined that commercial air transportation was not a viable option.

The company had a limited amount of time to analyze the alternatives, identify the option that offered the most reliable and cost-effective solution and set up a comprehensive travel schedule.

THE COMPANY HAD A LIMITED AMOUNT OF TIME TO ANALYZE THE ALTERNATIVES, IDENTIFY THE OPTION THAT OFFERED THE MOST RELIABLE AND COST-EFFECTIVE SOLUTION AND SET UP A COMPREHENSIVE TRAVEL SCHEDULE.



PRIVATE JET SERVICES

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THE SOLUTION:

Energy Group Limited contacted PJS to explore solutions for moving their crews on a scheduled rotation basis. PJS' skilled industry-specific experts dove deep into analyzing the company's unique situation and mission, immediately identifying specific challenges that needed to be addressed, including:

- Providing lift for 40 passengers every two weeks to locations where commercial service was limited or extremely challenged due to connections and travel time involved.
- Frequent last-minute passenger additions or name changes.

- Need to move larger quantities of cargo than allowed on commercial carriers.
- Ability to quickly adjust to changing locations.

After determining the company's needs, PJS presented three viable solutions to choose from:

1. Multiple rotations utilizing a range of smaller aircrafts.
2. Using a 50-seat regional jet on a predetermined scheduled basis.
3. A dedicated 50-seat regional jet that would provide the company with their own aircraft asset to use as needed.

THE RESULT:

In consultation with PJS, Energy Group Limited chose the third option, because it offered the company the ability to move its crews to multiple locations when needed and adjust based on changing market factors. The dedicated aircraft solution allowed the client to alter departure times and locations as crews completed work and moved to alternate regions. By having an aircraft at its disposal, the company was able to move 100 passengers a day plus additional cargo with a total travel time of two hours each way.

In addition to the cost savings resulting from the increased time efficiencies, the company also saw an increase in employee retention as its valued personnel had more time with their families when off-site.



Private Jet Services Group (PJS) is a corporate aviation consultancy providing mission-critical flight services to a global clientele of corporations, professional and collegiate athletic teams, live entertainment tours, governments, and others who recognize the cost of their transportation is far exceeded by the cost of failure. PJS procures on behalf of those clients both VIP and standard configured airliners, regional aircraft, as well as light, midsize, and large cabin executive jets. PJS acts as agents for its clients in negotiating and facilitating transportation with licensed air carriers. PJS does not own or operate aircraft.

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The PJS team is available to meet
your needs 24 hours a day.

Call or email us any time if you would
like to learn more.



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