



INCENTIVES TRIP CASE STUDY

THE CHALLENGE: Manage all logistics and transport of 58 passengers from Houston to the Four Seasons Nevis for a four day incentive trip. The client wanted to avoid an overnight in Miami as well as losing almost a day and a half out of the office due to travel.

PJS has a wide range of executive jets available as well as VIP or coach-configured airliners at the perfect size to accommodate moving groups efficiently and cost-effectively for successful incentive trips.

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CASE STUDY INCENTIVES TRIP

THE SOLUTION:

- VIP-configured 737-800 with 64 first-class seats and 18 economy plus.
- Provide the client with the ability to fly direct.
- Manage all logistical details with a single point of contact, rather than several contacts at a number of different vendors.
- PJS Flight Concierge on each flight to ensure a VIP experience.



THE RESULT:

After accounting for all costs associated with flying commercial routing, such as the per diem expenses, hotel overnight fees, change fees, baggage fees, and transfer costs, PJS provided a VIP experience at a 14% savings. When compared solely to airfare costs, the PJS solution presented a marginal 2% premium to commercial airline pricing.

The client was able to avoid hotel fees and per diem expenses associated with an overnight in Miami. Meanwhile, their employees enjoyed the luxury of avoiding high-volume security lines and did not have to worry about the possibility of often delayed departures from Miami International.

Private Jet Services Group (PJS) is a corporate aviation consultancy providing mission-critical flight services to a global clientele of corporations, professional and collegiate athletic teams, live entertainment tours, governments, and others who recognize the cost of their transportation is far exceeded by the cost of failure. PJS procures on behalf of those clients both VIP and standard configured airliners, regional aircraft, as well as light, midsize, and large cabin executive jets. PJS acts as agents for its clients in negotiating and facilitating transportation with licensed air carriers. PJS does not own or operate aircraft.

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The PJS team is available to meet
your needs 24 hours a day.

Call or email us any time if you would
like to learn more.



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